Gric Shaffer
3623
Rm. 7B03   *493172*

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Here's Why an Electronic Cash Register System Speeds Your Analysis of Cashier Productivity

Bartz, Dan
Supermarketing v33n2 PP: 54 Feb. 1977 ISSN: 0039-5811 JRNL CODE: SUM

ABSTRACT: Electronic cash registers have brought in a new era. The preparation of cashier reports using conventional cash registers was time consuming because it did not provide the necessary transaction data and speed output now available from electronic units. Typical of the newer report format is the Weekly Cashier Report which summarizes weekly productivity of each cashier . It adds a new dimension to rate front-end productivity because the electronic register reflects the number of items rung up, as well as sales per cashier hour. This fact is sinificant because any effort to measure productivity using only sales per hours benchmarks is inaccurate for two reasons: 1. Inflation tends to distort the value of the dollar. 2. Order size will favorably or adversely affect front-end performance. This weekly report can be posted, causing friendly competition among cashiers and providing incentive for performance improvement. The cashier report provides accurate analysis of the actual time required to staff the front-end.

26/3,AB,K/2   (Item 2 from file: 15)
00103072 79-18133

P.O.S.: The New Tool of the Merchant

Nagy, Joseph A.
Retail Control v48n1 PP: 19-26 Sept. 1979 ISSN: 0034-6047 JRNL CODE: REC

ABSTRACT: Point-of-sale (POS) terminals help the merchant do a better job of buying and selling merchandise. The priorities of most retailers have been dominated by financial information in such areas as receivables, payables, sales audit, and payroll, but with POS terminals , both financial and non-financial merchandising data can be simultaneously collected from a single source. Bambergers, New Jersey's major department store, presently has about 2300 terminals in its network that are used to collect information on sales and customer returns by department, classification, item, and size. The terminals also provide the means for credit authorization, measure salesclerk productivity, and record promotional markdowns and sales flash totals. POS terminals have introduced respectability to merchandise information reporting, and it will inevitably spread to other stages of the merchandise processing cycle.

26/3,AB,K/3   (Item 3 from file: 15)
00114419 80-08319

Using Your Computer for Loss Prevention-One Retailer's Perspective

Dancha, Charles M.
Security Management v24n4 PP: 43-45 Apr 1980 ISSN: 0145-9406 JRNL CODE: SEM

ABSTRACT: Point of sale terminals installed at a retail store failed to provide a report for the exclusive use of the Loss Prevention Department (LPD) . When the omission was discovered, a process was developed to